

FM & Asset Management Consultant Role



AA PROJECTS

DELIVERING EXCELLENCE WITH **DREES & SOMMER**

The Client

AA Projects is multi-disciplinary consultancy operating throughout the UK. They have over 200 staff based in the UK and deliver services right across the built environment including building surveying, energy and sustainability advisory, project management and quantity surveying. They also have a strategic advisory function offering Facilities Management Consulting, Management Consultancy, Estates Advisory and other services.

300NORTH



Industry:

Facilities Management



Company Size:

200 employees



Location:

Nationwide



300 North Project:

FM & Asset Management Consultant Role



The Requirement

AA Projects is a community of construction consultants designed to support all aspects of the built environment. As part of their ongoing growth plan, and having already expanded from 80 to over 200 employees, AA Projects were looking for someone with consultancy experience, rather than someone from an FM Operational background as the role was specific. They had engaged with other recruitment consultants previously and exhausted their list of contacts. They were aware of 300 North's experience in the PFI/PPP market and decided to reach out to us to see if we could help. Due to initial attempts at recruiting being unsuccessful, AA Projects needed a quick turnaround to be able to deliver Projects for their clients. They were offering a great opportunity for the individual to progress in a growing and successful team within the business.

The Solution / Results

Following 1 round of interviews, AA Projects appointed the successful candidate who is performing very well in their role. They are heading up the service line and have the knowledge to support the growing portfolio and drive the business forward. The candidate also feels engaged and challenged by the role and sees this being the case for the long term. This appointment has allowed AA Projects to deliver additional work that they wouldn't have otherwise been able to undertake and thus hit their business plan targets. The candidate has also brought a skillset that will enable the business to confidently move into other sectors going forward; rather than them having to take the time to learn these additional skills through the existing team.



James Ryan, Director AA Projects said "300 North delivered the brief quickly and efficiently and the recruitment process was beneficial to us being able to deliver our business plan for growth".